





Company background

1970: Woking is set up in Pamplona (Spain) by three independent businessmen.

1984: New factory producing brake linings for trucks opens in Madrid (Spain).

1989: Company buys BP&A in Egües (Spain), a factory producing backing plates and brake pad accessories.

1995: First expansion of BP&A increasing production capacity to 40 million metal supports 1997: Company completely bought out by Lucas Varity.

1999: Lucas Varity completely bought out by TRW. The company becomes part of TRW Chassis Systems.

1999: New brake pad factory opens in Monterrey (Mexico).

2009: Production reaches 25 million brake pads.

FUTURE

1981: Production reaches one million brake pads.

1986: New international distribution centre opens in Corella (Spain).

1992: First expansion of Corella international distribution centre (Spain).

1992: New branch of the company opens in Chicago (USA) serving the North American market. 1996: Third brake pad factory opens in Corella (Spain).

1998: New brake shoe factory opens in Madrid (Spain).

2002: New brake pad factory, second backing plate factory and second international distribution centre open in Ólvega (Spain).

2010: New brake pad factory opens in Qingdao (China).



Manufacturing plants





SPAIN

Ólvega: Brake pads & backing plates and accesories

Corella: Brake pads

Alfaro: Brake pads

Pamplona: Brake pads & research and development center

Madrid: Brake Pads for Heavy Duty & commercial vehicle. Brake Shoes for passenger cars

Egües: Backing plates and

accessories



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MEXICO

Monterrey: Brake pads



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CHINA

Qingdao: Brake pads



Key figures

Production capacity

Passenger car pads

25

MILLION SETS/YEAR

Passenger car shoes

1.5

MILLION SETS/YEAR

Heavy duty pads

0.5

MILLION SETS/YEAR



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MILLION SETS/YEAR

Product range

Passenger car pads over

2.500

PART NUMBERS

Passenger car shoes over

600

PART NUMBERS

Passenger car braked disc over

915

PART NUMBERS

Not only all the know-how of one of the main friction materials manufactures in the world but the most comprehensive product range available in the friction industry which covers European, American, Japanese, Korean and Australian market.



Industrial and research capability



- OES-like product performance
 - OE Equivalent quality control tests
 - ECR-90, KBA and AAMVA (USA) approved
 - Continuous evolution in R&D: Technological forefront
 - Ecologic material free of heavy metals



Industrial capability



- Woking is Europe's leading Aftermarket friction manufacturer.
- The most flexible and adaptable vertical production to satisfy the specific needs of every customer
 - One mission: To produce 400.000 parts per day with the quality standards you require and deserve



Industrial capability

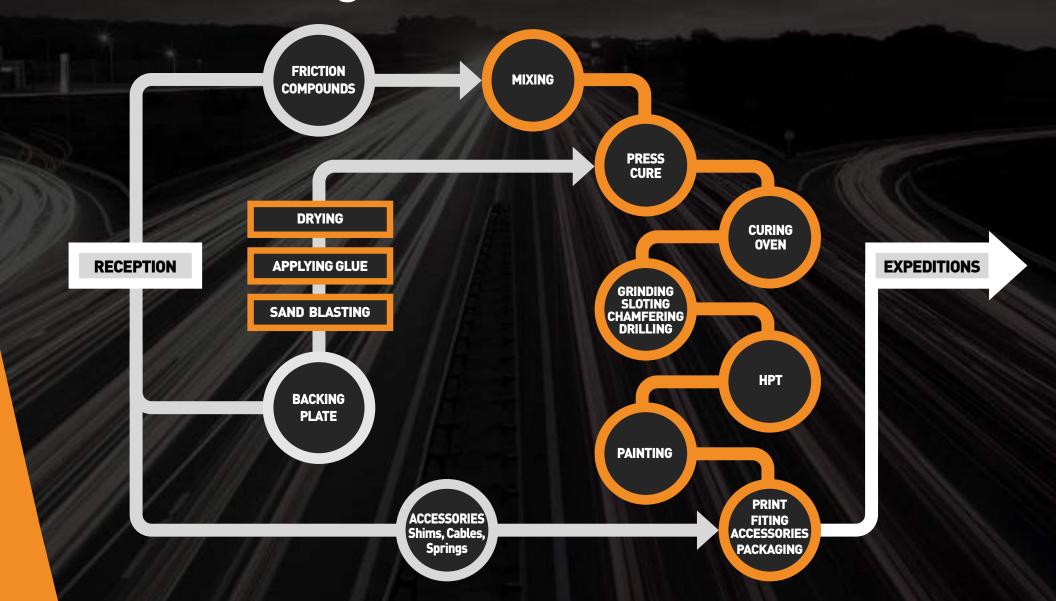


- Woking is Europe's leading Aftermarket friction manufacturer.
 - The most flexible and adaptable vertical production to satisfy the specific needs of every customer
 - One mission: To produce 400.000 parts per day with the quality standards you require and deserve
- Flash moulding allowing a low minimum manufacturing batch of 24 brake pad sets
- Positive moulding presses for high volumeproduction
 - Full vertical integration. In house backing plates, accessories, finishing and packaging operations





Manufacturing Process







Manufacturing Process HPT: High pressure treatment



This process provides a shorter bedding-in period and an efficient brake operation just upon installation as typical O.E.M.:

- Involves extreme heat and pressure to scorch the pad surface 1 to 2 mm deep, which increases bedding-ability.
 - Means safety because it avoids crystallization.
 - Is healthy for the environment.



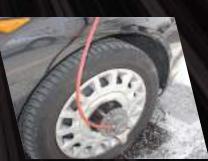
Technology



Our R&D Department runs more than 2.000.000 million km of test per year, checking and researching both the production and the development of new materials.

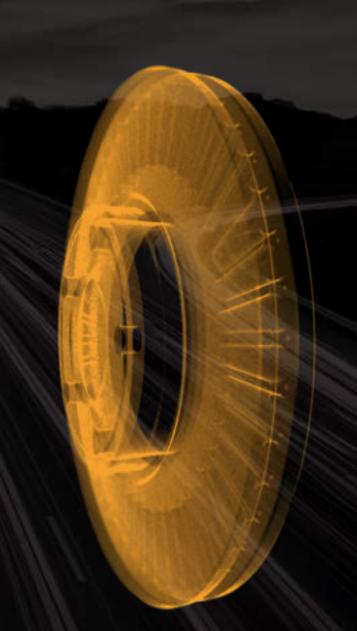
We substantially invest in developing our technology and products, to ensure that your safety is guaranteed







- Full integrated product design: Raw material, components and tools
 - OE matching quality product design. Full accessories, chamfers and slots
 - 6 months maximum launch time from OE sample to release





The Product Woking means "Best Value for money"















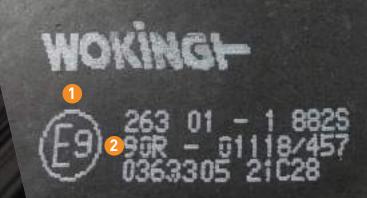
ECE R-90 covers the performance, mechanical characteristics, packaging and production of all brake pads manufactured in Europe effective from 31 March 2001



1 ECE R90 Official Signet



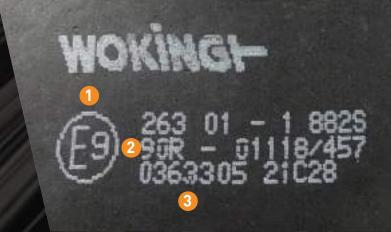




- 1 ECE R90 Official Signet
- 2 ECE R90 Compliant number



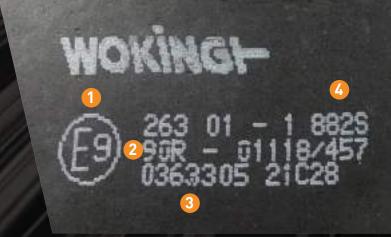




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- 2 ECE R90 Compliant number
- 3 Woking reference



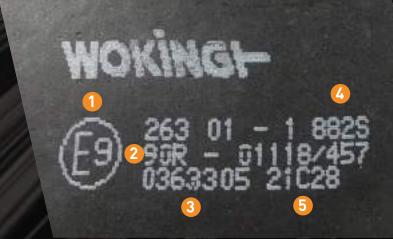




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- 4 Friction Material







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- 4 Friction Material
- 5 Traceability



Logistic We design the way to make anything possible



We have a very special mission: To deliver all orders in record time and 100% complete.

Our Products are distributed worldwide from one state of the arte logistic center located in Spain.

This facility is able to stock more than 3.5 million sets of break pads, disc, shoes, brake kits,...



Marketing support



At Woking we position our products at the level they deserve and we focus in providing our customers with all the necessary support and information required such as: catalogues, merchandising, exhibitions, motorshows,...







WOKING



